



Presentation for The Governor's Task Force on Student Debt

*Public Benefit Corporation building solutions to
combat the Student Debt Crisis*

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The Student Debt Crisis



One-sixth of the U.S. population over age 18 carries a federal student loan, **totaling 1.5 trillion in federal student debt** (CFPB)

33% of federal student loan borrowers were already struggling to afford their payments before COVID-19 (Student Debt Crisis' Student Debt & COVID-19 Survey)

Borrowers struggle to navigate Income Driven Repayment (IDR) plan options, with **56% of borrowers** missing their recertification period and having their interest capitalized (Savi)

COVID-19 Impact on Student Loan Borrowers

The recent CARES Act provided borrowers **temporary relief** until September 30, 2020.

With this benefit soon to expire, many borrowers are uncertain about the status of their student loan payments and whether there will be additional relief.

36%

of federal borrowers were not aware of COVID-19 student loan relief/CARES Act benefits

46%

of federal borrowers expect to struggle making payments after the relief period ends

(Student Debt & COVID-19 Survey-by Savi and Student Debt Crisis)

Issues Facing Wisconsin Borrowers

“The financial burden of student debt has broad, adverse consequences for [the] state and [the] country’s economy, including weakened spending and wealth accumulation, decreased home ownership, further entrenched income disparities”

(The State of Wisconsin Office of the Governor)

The average graduate in Wisconsin leaves college with \$31,705 in student loan debt.

(The State of Wisconsin Office of the Governor)

64% of the class of 2018 in the state of Wisconsin graduated with student loan debt.

(The Institute of College Access and Success)

According to the Secretary Blumenfeld, “Borrowers in Wisconsin admitted they don’t know who to turn to for trusted advice [in terms of] student loan debt.”

(WPR)



Savi, a Public Benefit Corporation founded in 2017, is building solutions to combat the Student Debt Crisis

\$200M+

Loan forgiveness found
through our tool

\$156

Average payment
reduction

\$28,308

Average lifetime
savings

Savi's Partners

Membership Organizations



nea NATIONAL EDUCATION ASSOCIATION nea.org



TIAA



AIG

Retirement Planning Institutions

Employers



BOSTON MEDICAL CENTER



STUDENT DEBT CRISIS

Borrower Advocacy Organizations

The Savi Advantage

You could lower your monthly payment to \$260, a decrease of \$89.

Just 3 steps to enroll in a plan to lower your monthly student loan payment and possibly save you money. First we'll check your eligibility and check your loan forgiveness options.

Let's Get Started!

1 Check Eligibility

Borrowers check eligibility for lower monthly payments and loan forgiveness by providing income and employment information.

2 Select a Repayment Plan

Borrowers are provided with a wide array of repayment plans empowering each individual to select a plan that works best for them.



OVERALL PROGRESS 80%

1 ESTIMATE TAXES INCOME EMPLOYMENT INFO: SAVING: RYND: LOAN SUMMARY MISC

2 SELECT PLAN OPTIONS

3 ENROLL PERSONAL INSTRUCTIONS

4 STATE PROGRAMS FORGIVENESS

\$205/mo [Ⓞ]
\$195.00 less than current payment

ESTIMATED MONTHLY PAYMENT

Likely Eligible For Future Loan Forgiveness

Congrats! You could be eligible for federal forgiveness.

Federal Loan Forgiveness Repayment Plan
PAYE Plan & Public Service Loan Forgiveness Select Plan

Lowest Monthly Payment Lowest Total Payment Fastest Repayment

↓ \$205.30 Monthly Payment ↑ \$195.00 Monthly Savings \$12,487 Projected Forgiveness

This is an income-based repayment plan offered by the U.S. Department of Education. This plan requires a financial hardship to enroll and has a cap on maximum monthly payment.

Expand for details +

Expand for Public Service Loan Forgiveness Details +

See Other Plans (2 Total) v

Next Support

Please review the documents below. FINISH OTHER ACTIONS ▾

START

INCOME-DRIVEN REPAYMENT (IDR) PLAN REQUEST
For the Revised Pay As You Earn (REPAYE), Pay As You Earn (PAYE), Income-Based Repayment (IBR), and Income-Contingent Repayment (ICR) plans under the William D. Ford Federal Direct Loan (Direct Loan) Program and Federal Family Education Loan (FFEL) Programs

OMB No. 1845-0102
Form Approved
Expiration Date: 8/31/2021

IDR **WARNING:** Any person who knowingly makes a false statement or misrepresentation on this form or on any accompanying document is subject to penalties that may include fines, imprisonment, or both, under the U.S. Criminal Code and 20 U.S.C. 1097.

SECTION 1: BORROWER INFORMATION

Please enter or correct the following information.

Check this box if any of your information has changed.

SSN

Name Lisbeth Medina

Address 100 Savi

City Savi City State MD Zip Code 00000

Telephone - Primary 1234567890

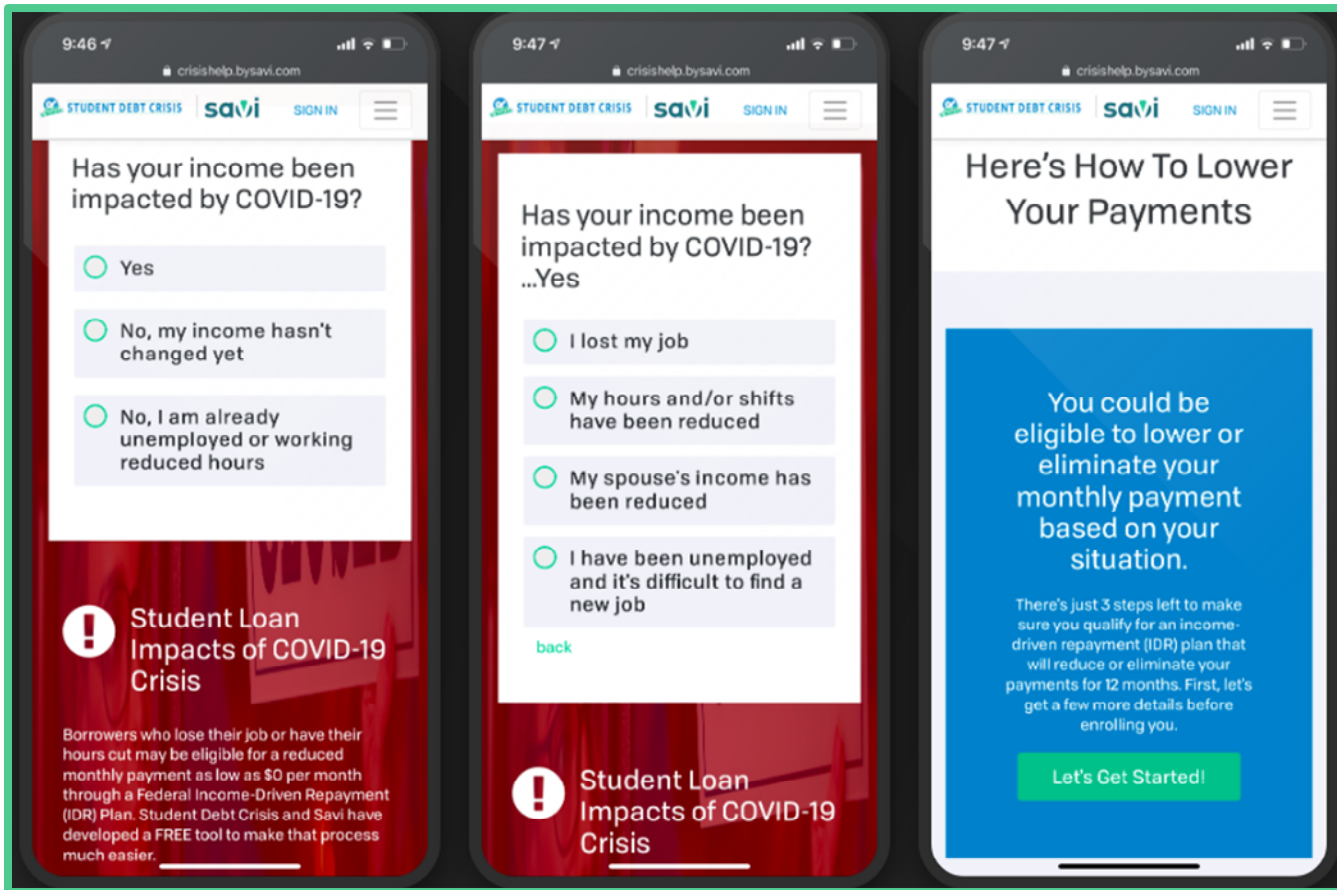
Telephone - Alternate

Email (Optional) lisbetha@oct@hucavi.com

3 Digitized Paperwork

With Savi Essential, borrowers use DocuSign to sign and submit their change in repayment plan directly to their student loan servicer.

Savi's Response to COVID-19



In response to **COVID-19**, Savi teamed up with Student Debt Crisis to create a completely **free** version of the Savi tool, helping borrowers enroll in **Income-Driven Repayment** plans (IDR) quickly and accurately.

Savi's Work in Wisconsin

Savi has already worked with over **1,000 student loan borrowers** in Wisconsin thanks to our current partner reach.



Maximizing Financial Wellness

There are over **700,000** Federal Student Loan borrowers in the state of Wisconsin.

Only about **20%** of these borrowers are enrolled in an Income Driven Repayment plan.

More than **500,000** borrowers in WI are eligible for IDR but unenrolled, ensuring that some are not maximizing their savings with their current repayment plan.





Potential Partnership Opportunities between the State of Wisconsin and Savi



Overview of Tiers

Tier 1: Promotional Partnership

Tier 2: Customized Microsite

Tier 3: State Employee Services

Tier 4: Targeted Solutions

Tier 1: Promotional Partnership

You may be able to **Lower or Eliminate Your Student Loan Payments**

START HERE

About the Free COVID-19 Student Loan Aid Tool

The advocates at Student Debt Crisis and experts at Savi have come together to create this automatic sign-up tool for people who lose their jobs or have their hours cut due to COVID-19. If your income goes down suddenly, you are eligible to have your student loan payment reduced under the government income-driven repayment programs. Student Debt Crisis is the nation's largest student loan advocacy organization. Savi has agreed to provide our student loan technology to support this important public education effort.



savi



nea Member Benefits

nextgen
california

SEIU Member Benefits

NHRC
National Housing Resource Center

- ✓ The State becomes a named partner for the Savi and Student Debt Crisis' free, COVID-19 tool.
- ✓ Media toolkit for the Governor's task force to promote the tool to borrowers struggling in Wisconsin.
- ✓ Savi co-hosts a COVID-19 online Town Hall for Wisconsin borrowers.

Tier 2: Customized Microsite



savi

LOGIN HELP



Estimate

OVERALL PROGRESS

5%

TAX INFO

What state do you live in? WI

What was your most recent tax filing status? Single

What is your current marital status? Single

How many dependents do you have? 1

How many of them are children? 1

Include unborn children, if applicable.

NEXT


\$121/mo

\$255.00 less than current payment

ESTIMATED MONTHLY PAYMENT

- ✓ Co-branded Savi microsite (e.g., wisconsin.bySavi.com)
- ✓ Access to Public Service Loan Forgiveness enrollment
- ✓ One-on-one support from student loan experts
- ✓ 3-month statewide media and education campaign
- ✓ Real-time data reporting

Tier 3: State Employee Services

 **PUBLIC SERVICE LOAN FORGIVENESS (PSLF):
EMPLOYMENT CERTIFICATION FORM**
William D. Ford Federal Direct Loan (Direct Loan) Program
WARNING: Any person who knowingly makes a false statement or misrepresentation on this form or on any accompanying document is subject to penalties that may include fines, imprisonment, or both, under the U.S. Criminal Code and 20 U.S.C. 1097.

OMB No. 1845-0110
Form Approved
Exp. Date 5/31/2020
PSECF - XBCR

SECTION 1: BORROWER INFORMATION

Please enter or correct the following information.
 Check this box if any of your information has changed.

SSN
Date of Birth
Name
Address
City State Zip Code
Telephone - Primary
Telephone - Alternate
Email (Optional)

SECTION 2: BORROWER AUTHORIZATIONS, UNDERSTANDINGS, AND CERTIFICATION
Before signing, carefully read the entire form. For more information on PSLF, visit StudentAid.gov/publicservice.

I authorize:


1. My employer or other entity having records about the employment that is the basis of my request to make information from those records available to the U. S. Department of Education (the Department) or its agents or contractors.
2. The entity to which I submit this request and its agents to contact me regarding my request or my loans at any cellular telephone number that I provide now or in the future using automated telephone dialing equipment or artificial or prerecorded voice or text messages.

I understand that:

1. To qualify for PSLF, I must make 120 qualifying payments on my Direct Loans while employed full-time by a qualifying employer or employers. Neither the 120 qualifying payments nor the employment have to be consecutive.
2. To qualify for PSLF, I must be employed full-time by a qualifying employer when I apply for and receive PSLF.
3. If I qualify for forgiveness, only the remaining balance on my Direct Loans will be forgiven.
4. By submitting this form, my student loan(s) held by the Department will be transferred to FedLoan Servicing.
5. The Department may request supplemental documentation substantiating my employment.
6. The Department will notify me in writing or electronically of the number of qualifying payments I have made while employed full-time by a qualifying employer and how many more I must make before I am eligible to apply for PSLF.
7. I will be notified if the form that I submit is incomplete, or if my employment or payments do not qualify for PSLF, why the determination was made, and the steps I need to take to correct the form or make qualifying payments.
8. The Department will retain this certification form until I submit my application for forgiveness.

I certify that all of the information I have provided on this form and in any accompanying document is true, complete, and correct to the best of my knowledge and belief.

Check this box if you cannot obtain certification from your employer because the organization is closed or because the organization has refused to certify your employment. The Department will follow up to assist you in getting documentation of your employment. **Complete Section 3, but do not complete Section 4.**

Borrower's Signature  Date

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- ✓ Entire Tier 2 Offering
- ✓ HR benefit for all State of Wisconsin employees
 - Focus on maximizing enrollment in the Public Service Loan Forgiveness program
- ✓ Customized marketing, communications and roll-out plan across state departments and agencies

Tier 4: Targeted Solutions

✓ **Integration with Wisconsin's Unemployment Insurance**

- Development of a tool that integrates with Wisconsin's Unemployment Insurance system to further maximize enrollment in IDR plans for hardest-hit borrowers

✓ **Dynamic Audit Tool**

- Tool enabling borrowers to ascertain whether they have received their full CARES Act benefits

✓ **Consumer Tracking and Reporting**

- Integration of the Savi platform with the State, serving as a reporting tool for Wisconsin constituents to relevant State agencies and policymakers

✓ **Targeted Surveys**

- Regular surveys administered by Savi in conjunction with the State to determine the ongoing impact of COVID-19 on borrowers ability to manage their student loans



Please reach out to Tobin at tobin@bysavi.com
with any questions!